

export & import

SOUTH AFRICA

Suppliers Directory

2011/12

**6th Edition
September 2011**



Export & Import Suppliers Directory 2011/12 - 6th edition, is a comprehensive directory that provides the SA exporter with important trade information and contact details of those companies which provide products or services that assist these exporters/importers in getting their products to the final points of destination.

This directory is a valuable communications vehicle that streamlines the delivery of important trade information to key people, enabling them to make informed buying decisions and/or to source reliable business partners.

FORMAT & PRESENTATION:

Each sector in the export/import support industry is represented in its own section (ie. shipping, ports, finance, rail freight, road freight, packaging, etc) and appears with an editorial overview of developments and trends in that sector. Following the introductory editorial, is a comprehensive listing of both product and service providers.

FREE LISTING

All product and service providers are entitled to a free listing. This listing will contain your telephone number, address, email and website.

ADVERTISING

Advertising will enable your company to maintain contact with existing clients as well as prospect for new business. Importantly, advertising will allow you to showcase your company activities to key people and decision makers in the South African export/import industry in an impressionable and lasting manner.

CIRCULATION – 5 000 COPIES:

Distributed to **Export & Import S.A's** - database of exporters and importers, Export and Import Councils, SA Foreign Trade Missions, Provincial Trade & Investment bodies, Export Promotion Agencies, The dti, Chambers of Commerce & Industry countrywide.

CONTENTS:

- Top countries to export to, ports, regulations, trade regulations, trade agreements: how, what, where, etc. What products do these countries require.
- Industry specific editorial Sections.
- Index – Alphabetical list of services and products.

CONTACTS:

For further information, please contact,

Debbie Poggiolini - debbiep@malnormags.co.za
George Papatheodorou - georgep@malnormags.co.za

Telephone: 011 726 3081/2, fax: 011 726 3330 / 3017

Malnor (Pty) Ltd Reg No.1973/14375/07
Private Bag X20, Auckland Park, 2006
Tel: 011 726 3081/2 • Fax: 011 726 3017/3330
E-mail: magazines@malnormags.co.za • Web: www.malnormags.co.za

Publisher: Ken Nortje
Editor: Jodi Newton
Sales Manager: Sophia Nel
Sales: Debbie Poggiolini
George Papatheodorou

Directors: KJ Nortje (Managing), JB Malherbe, MO Peterson, KJB Engelbrecht

export & import

SOUTH AFRICA

Suppliers Directory

2011/12

6th Edition / September 2011

COST PER INSERTION (excluding VAT) • FULL COLOUR THROUGHOUT

SIZE (All Full Colour)	COST	TYPE AREA	TRIM SIZE
Full Page	R10 000	180mm x 267mm	210mm x 297mm
Double page spread	R17 500	267mm x 390mm	420mm x 297mm
Double page spread (On dividers)	R25 000	267mm x 390mm	420mm x 297mm
Half Page <i>Horizontal</i> <i>Vertical</i>	R7 500	180mm x 130mm 86 mm x 267mm	
Quarter Page	R4 500	86mm x 130mm	
Inside Front Cover Inside Back Cover Outside Back Cover Other Special Positions	R14 000 R12 500 R15 000 R12 500	180mm x 267mm	210mm x 297mm
Outside Front Cover	Negotiable	180mm x 267mm	210mm x 297mm

ORDER FORM

Export & Import - Suppliers Directory 2011/2012
6th Edition

Please reserve the following

- Full Page Full Colour @ R10 000 + VAT
- Double Page Spread @ R17 500 + VAT
- Double Page Spread (on dividers) @ R25 000 + VAT
- Half Page @ R7 500 + VAT
 - Horizontal* *Vertical*
- Quarter Page @ R4 500 + VAT
- Special Position..... @ R.....

Digital material required. Where incomplete material is supplied, production costs will be charged

- Please ask your sales consultant to contact me

Company Name: Tel No ().....
 Fax No ().....
 E-mail.....
 Physical Address.....
 Authorised Signature.....
 Postal Address.....
 PRINT NAME
 Contact Person (for copy).....

FAX

011 726 3017 / 726 3330

To:

From:

Malnor (Pty) Ltd Reg No.1973/14375/07
 Private Bag X20, Auckland Park, 2006
 Tel: 011 726 3081/2 • Fax: 011 726 3017/3330
 E-mail: magazines@malnormags.co.za • Web: www.malnormags.co.za

Publisher: Ken Nortje
Editor: Jodi Newton
Sales Manager: Sophia Nel
Sales: Debbie Poggiolini
 George Papatheodorou

Directors: KJ Nortje (Managing), JB Malherbe, MO Peterson, KJB Engelbrecht